**BHUWAN TIWARI**

Himmatpur (Gaulapar), PO Kunwarpur

Haldwani – 263139, Nainital

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**PROFILE:**

* A dynamic professional with strong experience in e-commerce, sales, inventory, store management, logistics, customer relations and business development
* Proven skills in driving business revenue and building high-performing teams
* Consistent record of achieving outstanding results in startups and resource-scarce environments
* Adept at working under pressure and meeting tight deadlines
* Excellent customer care skills
* Fast learner, problem solver, highly flexible and goal-driven
* Enthusiastic, team-player and leader with strong work ethics
* Graduate in English literature with diploma in electronics engineering

**WORK EXPERIENCE:**

**Outlet Manager, Hoi Pure Concept Pvt Ltd, Delhi (January 2020 to date)**

* Responsible for overall operations of company’s outlet at Shalimar Bagh, Delhi
* Managing a team of up to 14 staff for delivery of frozen and ambient food products to customers in North and West Delhi
* Strategically planning and organising stock procurement and sales delivery
* Managing financial and logistics online systems for efficient functioning of the outlet
* Handling a high volume of cash on a daily basis, including collection and banking of sale proceeds
* Providing excellent customer service and response
* Proactively promoting company’s sales and driving a strong growth in revenue at the outlet
* Contributing to company’s business development
* Consistently achieved outstanding results working in a limited resource environment and under extremely tight deadlines

**Diploma Engineer Trainee, Ashok Leyland, Rudrapur (November 2017 to October 2018)**

* Maintenance and repair of high precision automated machinery in the automobile plant
* Managed a team of technicians, including their deployment on site
* Carried out regular inspection of machinery and components
* Minimised faults and breakdown in the plant with preventive maintenance and proactive problem management

**EDUCATION:**

* BA in English Literature, Kumaon University, Nainital (2017 to 2020)
* Diploma in Electronics Engineering from Uttarakhand Board of Technical Education, Roorkee (2013-2016). Score: 72.52%
* Intermediate, CBSE (2012). Score: 56.6%
* High School, CBSE (2010). Score: 74.1%.

**COMPUTER SKILLS:**

* MS Word, Power Point, MS Excel
* E-commerce financial management systems
* E-commerce logistics systems

**LANGUAGES:**

Proficient in Hindi & English

**INTERESTS:**

E-commerce, Logistics, Supply Chain, Travelling, Social media,